



Dr. Jeremy Ueno

Periodontist - San Jose, CA

*"I started my practice from scratch in 2011 and have seen substantial growth over the last few years. We hit the rare milestone of producing over \$2 million a year in a very short period of time. I credit my participation in running a Spear Study Club to be a major factor in this growth. **You can only be successful when your patients commit to treatment, and I am finding that the patients who are being referred to my office by the GPs in my group, along with members of other Spear Study Clubs, are coming in well-educated and motivated.** This has led to some outstanding interdisciplinary cases that are fun, rewarding and profitable for the entire treatment team, along with the peace of mind that we are giving our patients the best care possible.*

***As a specialist, I believe that it is important to have both a good professional relationship along with a strong personal relationship with your top referrals, and the Spear model certainly encourages this.** As a group, we have committed to taking multiple yearly trips to Scottsdale to attend seminars and workshops together, and we commit to each other in attending one meeting a month to discuss cases and learn together. It has really helped us all come together as a "family." We see things the same way and we speak the same philosophical language. It's a huge advantage to have that kind of understanding and support with your colleagues and friends. My experience with Spear has been nothing short of phenomenal and I continue to be humbled by the amount of clinical and practice management knowledge that I continue to achieve through my journey with them."*

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